

## ISDH Hospital Fiscal 2004 Report and Statistical Comparison

**Hospital: Terre Haute Regional Hospital**

Year: 2004 City: Terre Haute Peer Group: Medium

**Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue		4. Operating Expenses	
Inpatient Patient Service Revenue	\$157,562,355	Salaries and Wages	\$30,191,726
Outpatient Patient Service Revenue	\$96,886,259	Employee Benefits and Taxes	\$6,836,174
Total Gross Patient Service Revenue	\$254,448,613	Depreciation and Amortization	\$5,739,174
2. Deductions from Revenue		Interest Expenses	\$5,757,731
Contractual Allowances	\$153,496,010	Bad Debt	\$7,170,599
Other Deductions	\$0	Other Expenses	\$36,839,911
Total Deductions	\$153,496,010	Total Operating Expenses	\$92,535,966
3. Total Operating Revenue		5. Net Revenue and Expenses	
Net Patient Service Revenue	\$100,952,603	Net Operating Revenue over Expenses	\$9,002,981
Other Operating Revenue	\$586,345	Net Non-operating Gains over Losses	\$0
Total Operating Revenue	\$101,538,948	Total Net Gain over Loss	\$9,002,981

6. Assets and Liabilities	
Total Assets	\$85,564,952
Total Liabilities	\$85,564,952

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$120,250,142	\$9,013,547	\$30,114,595
Medicaid	\$32,239,132	\$26,070,765	\$6,168,367
Other State	\$0	\$0	\$0
Local Government	\$3,621,018	\$2,482,870	\$1,138,148
Commercial Insurance	\$98,338,321	\$34,806,828	\$63,531,493
Total	\$254,448,613	\$153,496,010	\$100,952,603

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$102,209	(\$102,209)
Educational	\$0	\$0	\$0

Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

**Number of Individuals estimated by this hospital that are involved in education:**

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 0

Number of Citizens Exposed to Hospital's Health Education Messages 0

**Statement Four: Costs of Charity and Subsidized Community Benefits**

Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
<b>Charity</b>	\$38,385,535	\$47,222,154	(\$8,836,619)
<b>Community Benefits</b>	\$0	\$836,312	(\$836,312)

For further information on this report, please contact:

**Hospital Representative**

T. J. Warren

**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL  
AND OTHER HOSPITALS IN ITS PEER GROUP**

<b>PERFORMANCE INDICATOR</b>	<b>METHODOLOGY</b>	<b>THIS HOSPITAL'S RESULTS</b>	<b>PEER GROUP AVERAGE</b>
1. # of FTE's	Number of Full Time Equivalents	639	656
2. % of Salary	Salary Expenses divided by Total Expenses	32.6%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	101.0	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.8	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$30,336	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$20,294	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	38.1%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,444	\$993

9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	47.3%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.7%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$259,694)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	8.9	6.3

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.